



छत्तीसगढ़ CHHATTISGARH

M 992013

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on December 16, 2021 between

M/s. Smart Bridge Educational Services Pvt. Ltd, having its registered office at Plot No. 132, 2nd Floor, Above DCB Bank, HMT Nagar, Nacharam, Hyderabad, Telangana - 500076 (hereinafter referred as 'Company', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

AND

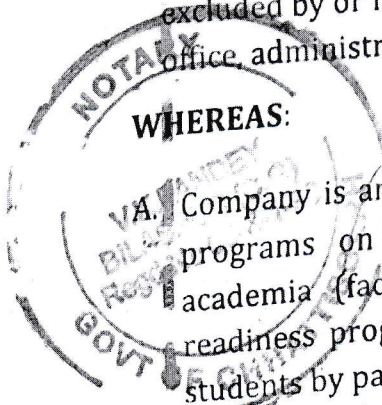
Guru Ghasidas Vishwavidyalaya, Bilaspur (C.G.) herein by its Registrar, (hereinafter referred as 'University', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

WHEREAS:

Company is an EdTech company which offers outcome based experiential learning programs on emerging technologies for building skills for students bringing academia (faculty), technology partners and students together through career readiness programs (technology boot camps, hands on training programs etc.) for students by partnering with institutions.

Varun Kumar Pandey
Registrar
G.G.

(Handwritten signatures)



- B. Company also represents that it has necessary skills, technology, infrastructure and partner engagement with leading technology industry partners (viz., IBM and Blue Prism through training and certification among other partners) that offer Externship Programs (defined later), though experiential learning to Students which provide them direct experience through which students can use analytical skills and apply new ideas from their experience in their classroom learning. These experiential learning includes externships, guided projects, build-a-thons and provides practicum opportunities to the Students.
- C. College based on the aforesaid representations of the Company, has expressed its interest as an institution to avail the career readiness programs for the students.
- D. The Parties now wish to collaborate with each other, to equip Students of college, with skills through externships & guided projects in leading technology areas offered by industry partnerships facilitated by the Company, as per the terms and conditions mentioned herein.

AND

University is a Central University located in Bilaspur, Chhattisgarh, India. It is one of the largest and oldest institutions of higher education of Chhattisgarh, established under Central Universities Act 2009, No. 25 of 2009. Formerly called Guru Ghasidas University (GGU), established by an Act of the State Legislative Assembly, was formally inaugurated on June 16, 1983. There are number of undergraduate, post-graduate and Ph.D. programs in the University. The university comprises of 32 University Teaching Departments under 11 Schools of Studies (SoS). Engineering and Technology (E&T) is one of the School among these 11 Schools. The SoS, E&T, GGV is one of the leading technological institute in the state of Chhattisgarh, presently offering bachelor degree courses in Chemical Engineering, Civil Engineering, Computer Science and Engineering, Electronics & Communication Engineering, Information Technology, Industrial & Production Engineering and Mechanical Engineering branches. The school also offers facilities for post-graduation, Ph.D. and under takes R&D activities, provides testing, consultancy and other extension services including continuing education to the industry through the Industry Institute Interaction Cell. The school is also contributing to the rapidly growing technological knowledge and professional excellence by undertaking industrial consultancy and projects. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

NOW, THEREFORE, in consideration of the foregoing, benefits and covenant contained herein and for other good and valuable considerations, the Parties, intending to be legally bound, hereby agree as follows:

Vijay Kumar Pandey
Notary At Large
District - Bilaspur (C.G.)

[Signature]

[Signature]

[Signature]

[Signature]

1.0 SCOPE OF WORK :

Both the Parties are desirous to collaborate with each other to prepare the students as per the industry requirements and enhance their employability. The company will organise the job preparedness programs indicated below for college students (specially Engineering & Technology) and assist them in obtaining internships and placements.

- a. **Externship Programs:** Externship programme is an industry-approved, hands-on learning opportunity for students to gain employment skills. Hands-on training, guided projects, and mentor assistance are all included in the curriculum to help students comprehend technology and apply it to real-world use cases. The following are a few examples of externships.

Externship Program	Industry Partner
Artificial Intelligence	IBM
Applied Data Science	IBM
Data Analytics	IBM
Internet of Things (IoT)	IBM
Robotic Process Automation	Blue Prism
Salesforce Platform Developer	Salesforce
Modern Application Developer	VMware

Externship programs are suitable for the students in their early years of graduation to choose right career path and to build their profile.

More details are available at: <https://smartinternz.com/externship>

- b. **Guided Projects:** Guided projects are hands-on project exercises to learn & apply technology concepts. Guided projects include the step-by-step instructions in text or video format to follow and develop the entire project. Guided projects are real-world use cases from various business domains such as healthcare, finance, retail, supply chain, energy etc. and they are also categorized based on complexity (i.e., Basic, Intermediate, Advanced)

Refer the link for more details: <https://smartinternz.com/guided-projects>

- c. **Challenges / Project Build-a-Thons:** Challenges or Project build-a-thons are industry sponsored programs to upskill the students in emerging technologies. These programs are organized in partnership with companies like IBM, Blue Prism, VMware, Tableau, GoDaddy etc. The build-a-thon includes e-learning, hands-on bootcamps and mentor guided project development.

Find more details about build-a-thons at: <https://smartinternz.com/challenges>

Varun Kumar Pandey
Notary Advocate
Civil Distt.- Bilaspur (C.G.)

Both the parties agree to execute above programs for the students of 1st, 2nd and 3rd year of graduation during the respective academic year. The company provides internship / placement support to the top performing students as per the company's policy.

2.0 ROLES & RESPONSIBILITIES :

A. Company's Role & Responsibilities:

- a. Sign MoU with college to implement the career readiness programs
- b. Organize orientation session of SmartBridge's offering to Students & Faculty
- c. Create a college workspace on SmartInternz platform to on-board the students
- d. Enrolling the students to the platform
- e. Enrolling students to Academic Initiatives of companies
- f. Extend the company sponsored project build-a-thons to students & faculty
- g. Organize 2-Days workshops on latest technologies for students & faculty
- h. Organize externship programs for the students
- i. Assign expert mentors to guide the students
- j. Share the latest industry trends with students
- k. Create awareness on industry certifications
- l. Extend the internship opportunities to the students
- m. Mentor the students participating in national & global hackathons

B. University's Role & Responsibilities

- a. Sign the MoU with Company to implement the career readiness programs
- b. Assign a SPOC to drive the Smart Bridge programs in the campus
- c. Include Externship program as part of curriculum / credit framework
- d. Facilitate the orientation sessions for students & faculty
- e. Enroll the students in Academic Initiatives of companies
- f. Facilitate the time slots for organizing 2 Days bootcamps
- g. Enroll the students in industry sponsored build-a-thons
- h. Support the company in organizing the Internship drives

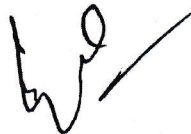
3.0 COMMERCIALS & PAYMENT TERMS :

Commercials are not covered in this generic agreement / MoU. To carry out any skilling programmes, both parties must sign into a separate business agreement.

4.0 TERM & TERMINATION OF AGREEMENT:

This agreement will be reviewed, and may be modified or amended, through the mutual agreement of the signatory parties, as may be necessary to clarify and formalize roles, responsibilities, timelines, and assurances regarding the scope of work.

Varun Kumar Panda
Notary Advocate
Civil Distt. - Bilaspur (C.G.)



the Parties as set forth below or at such other place as either Party may, by written notice to the others.

5.6 Publicity

College acknowledges and agrees that during and after the term of this Agreement, College's name, logo, URL, web site screen captures, and description in the Company's marketing, publicity, and promotional activities and materials, including, but not limited to, press releases, marketing collateral, and print, radio and television advertisements or any media whatsoever.

5.7 Governing Law and Dispute Resolution

This Agreement shall be governed by and construed in accordance with the Indian laws. Any dispute, or disagreement arising out of this Agreement, and obligations there under (each a "Dispute") shall be communicated in writing to the other party within ten (10) days of the occurrence of the event giving rise to such dispute. The Parties shall first settle such Dispute, if any between its senior management team in good faith within fifteen (15) days from date of receipt of notice relating to the Dispute. If the senior management team is unable to settle the Dispute, the Parties would refer to the competent courts of Telangana, India.

5.8 Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

IN WITNESS WHEREOF through their authorised representatives executed these presents and affixed Common Seals of their companies, on the day, month and year first mentioned above.

AGREED :

For, **Smart Bridge Educational Services Pvt. Ltd, Hyderabad**



Mr. Amarender Katkam
CEO

Smart Bridge Educational Services Pvt. Ltd, Plot No. 132, 2nd Floor, Above DCB Bank, HMT Nagar, Nacharam, Hyderabad, Telangana - 500076
Contact Detail : +91-9849334539
E-mail : amar@thesmartbridge.com
Web : https://www.thesmartbridge.com

Varun Kumar Pandey
Notary Advocate

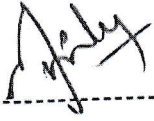
For, **Guru Ghasidas Vishwavidyalaya, Bilaspur (C.G.)**



Prof. Shailendra Kumar
Registrar

Guru Ghasidas Vishwavidyalaya
Koni, Bilaspur (C.G.) - 495009
Contact Detail : +91-7752-260209
E-mail : registrar@ggu.ac.in
Web : www.ggu.ac.in

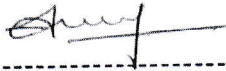
Witness 1: _____



Mr. Narsimulu Marepalli
Senior Manager

Smart Bridge Educational Services Pvt. Ltd,
Plot No. 132, 2nd Floor, Above DCB Bank,
HMT Nagar, Nacharam, Hyderabad,
Telangana - 500076

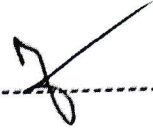
Witness 2: _____



Mr. Jai Prakash Netha
Program Manager

Smart Bridge Educational Services Pvt. Ltd,
Plot No. 132, 2nd Floor, Above DCB Bank,
HMT Nagar, Nacharam, Hyderabad,
Telangana - 500076

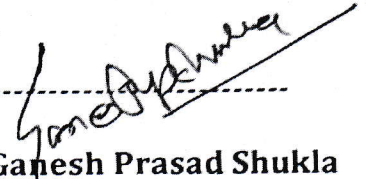
Witness 1: _____



Prof. T. V. Arjunan
Dean

School of Studies of Engg. and Tech.
Guru Ghasidas Vishwavidyalaya
Bilaspur (C.G.) - 495009

Witness 2: _____



Dr. Ganesh Prasad Shukla
Coordinator, III Cell

School of Studies of Engg. and Tech.
Guru Ghasidas Vishwavidyalaya
Bilaspur (C.G.) - 495009

Varun Kumar Pandey
Notary Advocate
CIVIL Dist. - Bilaspur (C.G.)